

Annual Westminster Energy Conference

**HOW CAN WE MAKE OUR ENERGY
INDUSTRY FIT FOR THE FUTURE?**

8 December 2009

Broadway House, Tothill Street, London SW1

Supported by

GDF SUEZ

The Major Energy Users' Council

PO Box 30, London W5 3ZT • Tel: 020 8997 3854 • www.meuc.co.uk • enquiries@meuc.co.uk

TODAY'S PROGRAMME

- 09:15 **Refreshments, meet and mingle**
- 10:00 **Looking back in anger. Recovering from the problems of 2009 and positioning ourselves for the energy markets of 2010.**
Andrew Bainbridge, Director General MEUC, Andrew Buckley, Director of Membership Services MEUC, Jeremy Nicholson, Director Energy Intensive Users Group
- 10.25 **Comments from the floor**
- 10.45 **Why we mustn't miss the boat on Carbon Capture and Storage**
Grant Budge, Managing Director, Powerfuel
- 11.00 **Will Shale Gas be a key development in our future energy mix?**
Nick Grealy, Consultant, No Hot Air
- 11:15 **New thinking on credit insurance to sustain competition for energy customers. What was learned from the MEUC's six Executive Briefings?**
Ian Watts, Vice President, Trade Credit Practice, Marsh
- 11:30 **Coffee and mince pies**
- 11:55 **Expected trends in EU electricity and gas prices and what will emerge from the EU's 3rd Energy Package.**
Clive Moffatt, Managing Partner, Moffatt Associates
- 12:20 **Changes in the UK energy sector and their impact on competition for major energy users.**
Marc Hirt, CEO, GDF SUEZ Energy UK
- 12:40 **Your questions to the speakers**
- 13:00 **Lunch**
- 13:55 **The need for much tougher targets on climate change.**
Adrian Gault, Chief Economist, Committee on Climate Change
- 14:15 **Launch of the new MEUC website**
Andrew Buckley
- 14:25 **Developing Future Networks**
Nick Winser, Executive Director – Transmission, National Grid
- 14.40 **Your questions to the speakers**
- 15:00 **Working Groups** to discuss your concerns about: (each working group will last 30 minutes and will rotate)
Prices with *Dominic Whittome, Policy Adviser; Don McGarrigle, Electricity Group Adviser; Hugh Conway, Electricity Group Chair & Eddie Proffitt, Gas Group Chair, MEUC*
Europe with *Clive Moffatt*
Energy Efficiency with *Steve Hodges, Water Energy and Environmental Officer, Mid West Energy Group*
- 16:30 **Afternoon Tea** and Discussion on *How MEUC can serve your needs in 2010.*
- 18:00 **Close**

Welcome Marc Hirt CEO, GDF Suez



GDF SUEZ is delighted to sponsor the Westminster Energy Conference 2009 organised by the Major Energy Users' Council. The need to make our Energy Industry fit for the future is certainly of high significance for all of us and today's speakers will cover topical issues such as the energy mix, carbon capture and storage, trends for the sector and their impact on competition and prices.

We have a number of serious challenges facing us next year and it is good to know that some of the country's leading energy specialists are here to focus on them.

I hope you will find this event informative and consider it an opportunity to express your views on the topics which affect the UK's energy industry.

The Major Energy Users' Council

The MEUC has been representing the interests of industrial, commercial and public sector energy users to Government, the Regulators and supply industries for over twenty years.

We provide a raft of networking, information and advice services to help develop self reliance in fast moving markets. We hold regular meetings, circulate a newsletter, publish magazines and provide an on-demand help service. We also visit each Member annually to discuss their energy strategy and report back on Government and other initiatives. Membership is open to larger and medium-sized organizations in industry, commerce and the public sector. If you are interested in finding out more about the MEUC visit our stand or leave your business card at the registration desk. We will be pleased to outline the benefits you will receive as an MEUC member.

SPEAKERS' BIOGRAPHIES



Andrew Bainbridge set up the Major Energy Users' Council on the advice of Lord Ezra, former Chairman of the National Coal Board. He and his team are celebrating 22 years as Europe's leading energy network and lobby group. He is a member of the Government's Business Energy Forum, the think tank chaired by Ed Miliband, Secretary of State for Energy and Environment which comprises several leading figures in the energy industry. He is also a Fellow of the Institute of Directors, a Freeman of the City of London, a Liveryman and Past Master of The Worshipful Company of Fuellers and a Past Provost of the Honourable Society of Masters. He is also Chair of the Power Efficiency buying and carbon reduction consultancy.



Andrew Buckley cut his teeth in the industrial and commercial energy market surveying customers for their potential to switch to natural gas when North Sea supplies first came ashore. In 1976 he established the Energy Information Centre to provide market and pricing intelligence for business users and built up the business over twenty years. He also founded the publishing imprint, Energy Publications. He was closely involved in the energy management campaigns which followed the first energy crises and in advising firms on the switch to competitive energy purchasing after privatisation. He also acted as the European Energy Adviser to a major Japanese utility for over ten years. Andrew has written several books on the subject and has been a regular speaker. He is a graduate in Economics and Geography from London University.



Grant Budge is a Chartered Engineer and a graduate of Imperial College. During his career he has worked in the mining, steel and utility sectors, and for the past three years has been a Director for Powerfuel Power Ltd, leading the development of the Company's 900MW IGCC power station project, with CCS.



Adrian Gault joined the secretariat of the Committee on Climate Change in May 2009, where he is responsible for analytical work looking at UK greenhouse gas emission reduction potential and costs. Prior to joining the CCC secretariat, Adrian had substantial experience of energy and environmental issues – as an economist in Department for Transport, the Energy Group at DTI(now part of DECC) and in the Treasury tax team.



Nick Grealy has been involved in the UK utility industry since arriving from New York in 1993, where he started out in utilities in home energy assistance programs for the City of New York. He has worked in gas key account sales at a major supplier followed by gas manager at one of the largest energy consultancies. He has recently retired from the NHS Purchasing & Supply Agency where at various times he managed gas purchasing, carbon advisory and telecoms buying. He is Publisher of the web site www.nohotair.co.uk, focussing on energy procurement issues and UK energy policy.



Marc Hirt has been Chief Executive Officer at GDF SUEZ Energy UK since July 2008. Before this, Marc gained a good understanding of the UK market since April 2008 as Integration Project Manager for the Teesside Power Station.

After a career start as an engineer working for the French Department of Equipment on various transport projects, he joined the Boston Consulting Group (BCG) as a consultant focusing on strategy and reorganisation projects in the banking, energy and steel sectors. Following three years with BCG, Marc joined Gaz de France in 2002. He was in charge of gas sourcing from Russia and headed up Gaz de France's Moscow office. Later, Marc moved to Bucharest as Deputy CEO of Distrigaz Sud, Gaz de France's Romanian gas distribution and retail subsidiary, where he was more specifically in charge of gas sourcing and retail.



Clive Moffatt has 36 years international experience in research, consultancy and senior management. He is a former Government economist, consultant with the Economist Intelligence Unit Ltd, merchant banker (Guinness Peat Group plc) and Business Editor of the Financial Times and Financial Editor at the BBC.

He set up MA in 1988 to specialise in market research and business strategy. Since 1992, MA has become a leading supplier of research and consultancy services to the EU energy market commercial participants, regulators and policy makers.

Past and current clients have included Enron Europe, the Electricity Pool, BWEA, Innogy, RWE Trading, APX, E-Control and the EU Commission (DGTREN).

Clive is a regular commentator on EU energy market issues. For recent articles and research papers see www.moffatt-associates.com



Jeremy Nicholson is Director of the **Energy Intensive Users Group**, which campaigns for secure, competitive energy supplies for UK industry. He trained originally as a civil engineer with the Halcrow Group, specialising in infrastructure and regulatory projects for water and energy utilities and their regulators. He subsequently spent four years as an economic analyst working on demand forecasting, water resources and business planning for a group of French-owned water companies in the UK before joining EIUG, initially as their Economic Adviser, in 2000. He is a board member of IFIEC Europe (the International Federation of Industrial Consumers, which represents energy intensive industries at a European level), a member of Ofgem's Environmental Advisory Group, DECC's Business Climate Change & Energy Group, and a Fellow of the Energy Institute.



Ian Watts was business manager at Euler Hermes for 15 years, developing solutions for credit insurance users throughout the UK. And as Business Development Manager within Marsh's UK credit practice ensured clients gained from best advice around credit risk management. Working closely with the credit insurance market he has created innovative answers and products that better manage the trading difficulties caused by the current credit crisis.



Nick Winser joined the Board of National Grid in April 2003 as Group Director responsible for UK and US Transmission operations. He was previously Chief Operating Officer of US Transmission for National Grid Transco plc. He joined National Grid Company plc in 1993, becoming Director of Engineering in 2001. Prior to this, he had been with PowerGen since 1991 as principal negotiator on commercial matters, having joined the Central Electricity Generating Board in 1983 where he served in a variety of technical engineering roles.

Nick has recently joined the Board of Kier Group as a Non-Executive Director. Nick combines the logic and numeracy of an Engineer with a shrewd strategic mind and is a leader with strong day to day operational experience. He is in the front line, dealing with the UK Government and Regulators, in forecasting UK total Energy demand and security of supply. He has lived in and worked in the USA and has a good knowledge of Regulators and Politicians at both Federal and State level.